The cost of problem debt to London’s economy

Problem debt is not simply a financial problem, but has wider social costs affecting people’s physical and mental health, relationships, employment and productivity.

We estimate over 1/2 million Londoners are in problem debt, almost 8,000 in Kensington & Chelsea.

This creates external and social costs of at least £1.5 billion per year in London, £20 million in Kensington & Chelsea alone.

London has higher levels of problem debt:

In 2017 the highest proportion (17%) of StepChange clients lived in London, over 1,000 in Kensington & Chelsea.

London clients had higher average incomes (£1,440 vs £1,350), but spent a higher proportion of this income on essentials, such as rent or fuel (57% vs 50%). Most of this difference in the cost of essentials was associated with higher housing costs. A higher proportion of London clients with housing costs were behind on their rent or mortgage payments compared with the UK in general (36% vs 29%) and average amounts owed in rent or mortgage payments were higher than nationally (£1,400 vs £950 for rent; £4,450 vs £3,380 for mortgage arrears).

Average credit card (£7,210 vs £6,760), overdraft (£1,600 vs £1,440) and payday loan debts (£1,090 vs £940) were all higher for our London clients than for all UK clients.

Recommendations

Our results show that problem debt is a priority issue for London with high economic and social costs. There needs to be better co-ordination at a London-wide level to ensure:

- Earlier signposting, and improved access, to free regulated debt advice.
- London local authorities should use a consistent framework for agreeing affordable repayments of money owed to them. This should acknowledge hardship and be based on an accepted objective standard.
- London local authorities promote and share best practice council tax collection procedures. Evidence shows that good debt collection practices result in increased collections over time and reduced operating costs.¹
- London local authorities should have procedures in place to identify vulnerable people. They should not pass anyone who has been assessed as in vulnerable circumstances to bailiffs for enforcement action.

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This briefing aims to raise awareness of the nature and cost of problem debt in London. We look at problem debt across the entire capital and within Kensington & Chelsea, suggesting how the issue can be addressed.

It was prepared by StepChange Debt Charity, the largest specialist debt advice charity working across the UK. In 2017 620,000 people contacted our free telephone advice line or online Debt Remedy tool for support. Over 100,000 lived in London.

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Overview of our findings

Our analysis shows that Londoners are more at risk of problem debt than the UK average, regardless of where they live in the capital and relative borough deprivation levels. Our data also shows that our clients from London are having more trouble keeping up with paying for the essentials, particularly housing bills, than our UK clients on average. Our London clients’ unsecured debts are higher than those of our UK clients as a whole, suggesting that those living in the capital may be more likely to use additional credit to cover the higher amounts they spend on priorities, particularly housing.

These tighter budgets are also associated with a higher level of council tax arrears amongst Londoners. However, although the referral of council tax arrears to bailiffs for collection has increased in London over the last two years, our data does not show any relationship between the number of cases referred to bailiffs and any signs of improved collection rates across boroughs.

This analysis of our client data is consistent with other research which paints a picture of a capital in which high housing costs mean that Londoners finances are tighter than the rest of the country. This is associated with more Londoners being dissatisfied with their financial circumstances, fewer having savings, including pension savings, or owning their own home.

Council tax and bailiff use in London

Nationally, StepChange has seen a large increase in the proportion of clients who have council tax arrears and their average council tax arrears.

A similar trend is reflected even more dramatically amongst our London clients:

- 30% owing an average £870 in 2013 vs 35% owing £1,190 in 2017.

Our clients’ average council tax arrears were higher in London than the UK average £1,190 vs £1,080), although average council tax bills are lower in London than the UK (Band D 2016-17 London average was £1,330 vs £1,590 nationally).

In the 20 London boroughs for which data was available,

- referral of council tax arrears to bailiffs increased by 12% between 2014-15 and 2016-17. This was similar to the average national rise of 14%.

There was no relationship between the proportion of StepChange clients with council tax arrears, or their average arrears, and the number of council tax arrears cases referred to bailiffs for collection in each London borough, for which data was available.

Problem debt in Kensington & Chelsea

Our clients who live in Kensington & Chelsea showed the following characteristics:

- High proportion of income spent on priority expenditure: Our clients living in Kensington & Chelsea spent the highest proportion of their income on priority expenditure at 64.4% compared with a London average of 57.4%.

- Low proportion of clients who are under 25: Kensington & Chelsea had the lowest proportion of clients who are under 25 at 2.8% compared with the London average of 9.2%.

- High average unsecured debt for clients renting from the local authority: Clients renting from the local authority in Kensington & Chelsea had the highest levels of average unsecured debt at £13,960 compared with the London average of £7,757.

For more information visit the StepChange Debt Charity website: www.stepchange.org/londoninthered
Email: policy@stepchange.org

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2 ‘Stop the Knock’ Money Advice Trust (2017).